

# Introduction to Game Theory

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## 1 Introduction

- Game Theory
- Games and Solutions
- Rational Behavior
- The Steady State and Deductive Interpretations
- Bounded Rationaliy
- Terminology and Notation

## Subsection 1

# Game Theory

# Introducing Game Theory

- **Game theory** is concerned with the interaction of decision makers.
- It assumes that **decision makers**:
  - Pursue **well-defined objectives** (are **rational**);
  - Take into account their **knowledge or expectations of other decision makers' behavior** (they **reason strategically**).
- The models are highly **abstract** to ensure wide real-life applicability.
  - **Nash equilibria** have been used in economic and political competition.
  - **Mixed strategy equilibria** explain the distributions of biological features.
  - **Repeated games** illuminate social phenomena like threats and promises.

# Introducing Game Theory (Cont'd)

- **Game theory** uses **mathematics** to express its ideas formally so that:
  - It is precise;
  - It is logically consistent;
  - It can deduce formal conclusions based on solid assumptions.
- Game theory is also a **social science** whose aim is to understand the behavior of interacting decision-makers.
  - Mathematical results should be **confirmed by intuition**;
  - Mathematical results should **support and enhance the intuition**.

## Subsection 2

# Games and Solutions

# Games, Solutions and Classification

- A **game** is described by:
  - The constraints on the **actions** or **moves** that the players can make;
  - The players' **interests** or **goals**.
- A **solution**:
  - **Specifies the moves** that achieve the goals;
  - **Describes the outcomes** that may emerge.
- Game theory:
  - **Discovers reasonable solutions** for classes of games;
  - **Examines their properties**.
- Games are **classified** as:
  - Cooperative and Noncooperative Games;
  - Strategic and Extensive Games;
  - Games with Perfect or Imperfect Information.

# Classification of Games

- In game theory, a **player** may be interpreted as an individual or as a group of individuals making a decision.
  - In **noncooperative games** we focus on the actions of individual players;
  - In **cooperative games** we focus on joint actions of groups of players.
- During gaming, a plan of actions can be decided either in advance or as the game develops.
  - In a **strategic game** each player chooses his plan of action in advance, simultaneously with all other players and independent of the plan of action chosen by the other players.
  - In an **extensive game** each player can consider his plan of action whenever he has to make a decision throughout the game.
- Depended on how informed players are, we distinguish between games:
  - **With perfect information**, in which players are fully informed about each others' moves;
  - **With imperfect information**, where some information about the other participants' actions is lacking.



## Subsection 3

### Rational Behavior

# Deterministic Model of Rational Choice

- Given a **deterministic environment**, a **model of rational choice** consists of:
  - A set  $A$  of **actions** from which the decision maker makes a choice;
  - A set  $C$  of possible **consequences** of these actions;
  - A **consequence function**

$$g : A \rightarrow C$$

that associates a consequence with each action;

- A **preference relation** (a complete transitive reflexive binary relation)  $\succsim$  on the set  $C$ .

# Deterministic Model of Rational Choice (Cont'd)

- Alternatively, the decision maker's preferences are specified by giving a **utility function**  $U : C \rightarrow \mathbb{R}$ , which defines a preference relation by the condition

$$x \succsim y \quad \text{if and only if} \quad U(x) \geq U(y).$$

- Given feasible  $B \subseteq A$ , a **rational decision maker** chooses an action  $a^* \in B$  that is **optimal**, in the sense that

$$g(a^*) \succsim g(a), \quad \text{for all } a \in B.$$

- I.e., the rational decision maker solves the problem

$$\max_{a \in B} U(g(a)).$$

- The preference relation is independent of which  $B \subseteq A$  is considered.

# Nondeterministic Environments

- **Nondeterministic environments** are created when:
  - The players are uncertain about parameters of the environment;
  - Imperfectly informed about events that happen in the game;
  - Uncertain about actions of other players that are not deterministic;
  - Uncertain about the reasoning of the other players.

# Nondeterministic Model of Rational Choice

- Consider the **probabilities of the consequences** of an action.
  - If they are known, players behave as if they **maximize the expected value of a utility function** that attaches a number to each consequence.
  - If they are not known, players behave as if they:
    - Subjectively create a “state space”  $\Omega$ ;
    - Evaluate a probability measure over  $\Omega$ ;
    - Attach consequences to pairs of actions and states using some function

$$g : A \times \Omega \rightarrow C;$$

- Associate a utility function  $u : C \rightarrow \mathbb{R}$ .

The choice then **maximizes the expected value** of  $u(g(a, \omega))$  with respect to the probability measure.

## Subsection 4

# The Steady State and Deductive Interpretations

# Steady State versus Deductive Interpretation

- There are two conflicting interpretations of solutions for strategic and extensive games.
  - The **steady state interpretation** treats a game as a model designed to explain regularities observed in similar situations.
    - Each participant recognizes, based on experience, the equilibrium.
    - He tests the optimality of his behavior given this knowledge.
  - The **deductive interpretation** treats a game in isolation and attempts to infer the restrictions that rationality imposes on the outcome.
    - It assumes that each player deduces how the other players will behave simply from principles of rationality.

## Subsection 5

# Bounded Rationality



# Rationality

- Game theory assumes that:
  - The players' knowledge of the rules of the game is perfect;
  - Their ability to analyze it is ideal.
- Game theoretic results imply, e.g., that chess is a trivial game in the sense that an algorithm exists that can be used to “solve” the game.
- The algorithm defines a strategy for each player, that leads to an “equilibrium” outcome.
- The outcome for a player who follows the strategy will be at least as good as the equilibrium outcome.

# Bounded Rationality

- Despite these results, in reality, chess remains a very popular and interesting game.
  - The reason is that its equilibrium outcome is yet to be calculated, since it is still impossible to do so using the algorithm.
  - While the abstract model of chess allows us to deduce a significant fact about the game, it does not factor in the players' "abilities".
- Modeling asymmetries in abilities and in perceptions of a situation by different players requires **models of "bounded rationality"**, a newer area of game theory.

## Subsection 6

### Terminology and Notation

# Sets and Inequalities

- The set of real numbers is denoted  $\mathbb{R}$ .
- The set of nonnegative real numbers by  $\mathbb{R}_+$ .
- The set of vectors of  $n$  real numbers by  $\mathbb{R}^n$ .
- The set of vectors of  $n$  nonnegative real numbers by  $\mathbb{R}_+^n$ .
- For  $x \in \mathbb{R}^n$  and  $y \in \mathbb{R}^n$ , we use:
  - $x \geq y$  to mean  $x_i \geq y_i$ , for  $i = 1, \dots, n$ ;
  - $x > y$  to mean  $x_i > y_i$ , for  $i = 1, \dots, n$ .

# Monotonicity, Concavity, Maximizers and Images

- A function  $f : \mathbb{R} \rightarrow \mathbb{R}$  is **increasing** if

$$x > y \text{ implies } f(x) > f(y).$$

- A function  $f : \mathbb{R} \rightarrow \mathbb{R}$  is **nondecreasing** if

$$x > y \text{ implies } f(x) \geq f(y).$$

- A function  $f : \mathbb{R} \rightarrow \mathbb{R}$  is **concave** if, for all  $x, x' \in \mathbb{R}$ , and all  $\alpha \in [0, 1]$ ,

$$f(\alpha x + (1 - \alpha)x') \geq \alpha f(x) + (1 - \alpha)f(x').$$

- Given a function  $f : X \rightarrow \mathbb{R}$  we denote by  $\operatorname{argmax}_{x \in X} f(x)$  the **set of maximizers** of  $f$ .
- For any  $Y \subseteq X$  we write  $f(Y) := \{f(x) : x \in Y\}$ .

# Profiles

- Throughout we use  $N$  to denote the set of players.
- A **profile** is a collection of values of some variable, one for each player.
- Such a profile is written  $(x_i)_{i \in N}$ , or, if the qualifier  $i \in N$  is clear,  $(x_i)$ .
- For any profile  $x = (x_j)_{j \in N}$  and any  $i \in N$ , we let

$$x_{-i} := (x_j)_{j \in N - \{i\}},$$

the list of elements of the profile  $x$  for all players except player  $i$ .

- Given a list  $x_{-i} = (x_j)_{j \in N - \{i\}}$  and an element  $x_i$ , we denote by  $(x_{-i}, x_i)$  the profile  $(x_i)_{i \in N}$ .
- If  $X_i$  is a set, for each  $i \in N$ , then we denote by

$$X_{-i} := \prod_{j \in N - \{i\}} X_j.$$

# Preference Relations

- A binary relation  $\succsim$  on a set  $A$  is:
  - **Complete** if  $a \succsim b$  or  $b \succsim a$ , for every  $a \in A$  and  $b \in A$ ;
  - **Reflexive** if  $a \succsim a$ , for every  $a \in A$ ;
  - **Transitive** if  $a \succsim b$  whenever  $a \succsim c$  and  $b \succsim c$ .
- A **preference relation** is a complete reflexive transitive binary relation.
- If  $a \succsim b$ , but not  $b \succsim a$ , then we write  $a \succ b$ .
- If  $a \succsim b$  and  $b \succsim a$ , then we write  $a \sim b$ .

# Continuous and Quasi-Concave Preference Relations

- A preference relation  $\succsim$  on  $A$  is **continuous** if for all sequences  $(a^k)_k$  and  $(b^k)_k$  in  $A$  that converge to  $a$  and  $b$ , respectively,

$$a^k \succsim b^k, \text{ for all } k, \text{ imply } a \succsim b.$$

- A preference relation  $\succsim$  on  $\mathbb{R}^n$  is **quasi-concave** if for every  $b \in \mathbb{R}^n$ , the set  $\{a \in \mathbb{R}^n : a \succsim b\}$  is convex.
- A preference relation  $\succsim$  on  $\mathbb{R}^n$  is **strictly quasi-concave** if every such set is strictly convex.



# Partitions and Pareto Efficiency

- Let  $X$  be a set.
- We denote by  $|X|$  the number of members of  $X$ .
- A **partition** of  $X$  is a collection of disjoint subsets of  $X$  whose union is  $X$ .
- Let  $N$  be a finite set and let  $X \subseteq \mathbb{R}^N$  be a set.
- $x \in X$  is **Pareto efficient** if there is no  $y \in X$  for which

$$y_i > x_i, \quad \text{for all } i \in N.$$

- $x \in X$  is **strongly Pareto efficient** if there is no  $y \in X$  for which:
  - $y_i \geq x_i$ , for all  $i \in N$ ;
  - $y_i > x_i$ , for some  $i \in N$ .

# Probability Measures

- A **probability measure**  $\mu$  on a finite (or countable) set  $X$  is a function

$$\mu : 2^X \rightarrow \mathbb{R}$$

that satisfies:

- $\mu(A) \geq 0$ , for every  $A \subseteq X$ ;
- If  $B, C \subseteq X$ , with  $B \cap C = \emptyset$ ,

$$\mu(B \cup C) = \mu(B) + \mu(C);$$

- $\mu(X) = 1$ .
- We do occasionally work with probability measures over spaces that are not necessarily finite.