

# Introduction to Game Theory

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## 1 Rationalizability and Iterated Elimination of Dominated Actions

- Rationalizability
- Iterated Elimination of Strictly Dominated Actions
- Iterated Elimination of Weakly Dominated Actions

## Subsection 1

# Rationalizability

# Knowledge of Other Players' Equilibrium Behavior

- In the previous sets, we discussed solution concepts for strategic games under certain hypotheses.
  - Each player knows the other players' equilibrium behavior.
  - Each player's choice is required to be optimal given this knowledge.
- Concerning knowing the other players' equilibrium behavior, we remark the following:
  - If the players participate repeatedly in the situation that the game models, then they can obtain this knowledge from the steady state behavior that they observe.
  - If the game is a one-shot event in which all players choose their actions simultaneously, then it is not clear how each player can know the other players' equilibrium actions.
- The need arises for solution concepts that do not presuppose knowledge of the other players' equilibrium behavior.

# Rationality Assumptions without Correctness

- We study some solution concepts, in which:
  - The players' beliefs about each other's actions may not be correct;
  - The player's beliefs are constrained by considerations of rationality.
- The resulting solution concepts are weaker than Nash equilibrium.
- In many games they do not exclude any action from being used.
- The approach explores the logical implications of assumptions about the players' knowledge that are weaker than those adopted in previous discussions.

# Beliefs and Best Responses

- Fix a strategic game  $\langle N, (A_i), (u_i) \rangle$  in which the expectation of  $u_i$  represents player  $i$ 's preferences over lotteries on  $A = \times_{j \in N} A_j$  for each  $i \in N$ .
- We assume that  $A_i$  is finite (even though it is not necessary).
- A **belief** of player  $i$  (about the actions of the other players) is a probability measure on  $A_{-i} = \times_{j \in N - \{i\}} A_j$ .
  - A belief is not necessarily a product of independent probability measures on each of the action sets  $A_j$ , for  $j \in N - \{i\}$ .
  - So a player may believe that the other players' actions are correlated.
- An action  $a_i \in A_i$  of player  $i$  is a **best response** to a belief if there is no other action that yields player  $i$  a higher payoff given the belief.
- Here, "rationality" means that Player  $i$  thinks that whatever action Player  $j$  chooses is a best response to player  $j$ 's belief about the actions of players other than  $j$ .

# Rationality Assumption Regarding Other Players

- Suppose Player  $i$  thinks that every other player  $j$  is rational.
- Then he must be able to rationalize his belief  $\mu_i$  about the other players' actions as follows:
  - Every action of any other player  $j$  to which the belief  $\mu_i$  assigns positive probability must be a best response to a belief of player  $j$ .
- Suppose Player  $i$  also thinks that every other player  $j$  thinks that every player  $h \neq j$  (including player  $i$ ) is rational.
- Then Player  $i$  must also have a view about Player  $j$ 's view about Player  $h$ 's beliefs.
- If Player  $i$ 's reasoning has unlimited depth, then the following definition applies.

# Rationalizable Actions

## Definition (Rationalizable Action)

An action  $a_i \in A_i$  is **rationalizable** in  $\langle N, (A_i), (u_i) \rangle$  if there exist:

- A collection  $((X_j^t)_{j \in N})_{t=1}^{\infty}$  of sets, with  $X_j^t \subseteq A_j$ , for all  $j$  and  $t$ ;
- A belief  $\mu_i^1$  of player  $i$  whose support is a subset of  $X_{-i}^1$ ;
- For each  $j \in N$ , each  $t \geq 1$ , and each  $a_j \in X_j^t$ , a belief  $\mu_j^{t+1}(a_j)$  of player  $j$  whose support is a subset of  $X_{-j}^{t+1}$ ,

satisfying the constraints given in the following slide.



# Rationalizable Actions (Cont'd)

## Definition (Rationalizable Action)

The sets  $X_j^t \subseteq A_j$  and the beliefs  $\mu_i^t$  must satisfy:

- $a_i$  is a best response to the belief  $\mu_i^1$  of player  $i$ ;
- $X_i^1 = \emptyset$  and, for each  $j \in N - \{i\}$ , the set  $X_j^1$  is the set of all  $a'_j \in A_j$ , such that there is some  $a_{-j}$  in the support of  $\mu_i^1$  for which  $a_j = a'_j$ ;
- For every player  $j \in N$  and every  $t \geq 1$ , every action  $a_j \in X_j^t$  is a best response to the belief  $\mu_j^{t+1}(a_j)$  of player  $j$ ;
- For each  $t \geq 2$  and each  $j \in N$ , the set  $X_j^t$  is the set of all  $a'_j \in A_j$  such that there is some player  $k \in N - \{j\}$ , some action  $a_k \in X_k^{t-1}$  and some  $a_{-k}$  in the support of  $\mu_k^t(a_k)$  for which  $a'_j = a_j$ .

# Comments on the Definition

- The second and fourth conditions in the second part of this definition are superfluous.
- They are included so that the definition corresponds more closely to the motivation given before the definition.
- We include the set  $X_i^1$  in the collection  $((X_j^t)_{j \in N})_{t=1}^{\infty}$ , even though it is required to be empty, to simplify the notation.
- If  $|N| \geq 3$  then  $X_i^1$  is the only such superfluous set.
- If  $|N| = 2$  there are many superfluous sets:
  - $X_i^t$ , for any odd  $t$ ;
  - For  $j \neq i$ ,  $X_j^t$ , for any even  $t$ .

# Comments on the Definition (Cont'd)

- The set  $X_j^1$  for  $j \in N - \{i\}$  is interpreted to be the set of actions of Player  $j$  that are assigned positive probability by the belief  $\mu_i^1$  of Player  $i$  about the actions of the players other than  $i$  that justifies  $i$  choosing  $a_i$ .
- For any  $j \in N$  the interpretation of  $X_j^2$  is that it is the set of all actions  $a_j$  of Player  $j$  such that there exists at least one action  $a_k \in X_k^1$  of some player  $k \neq j$  that is justified by the belief  $\mu_k^2(a_k)$  that assigns positive probability to  $a_j$ .

# Illustration of the Definition

- To illustrate what the definition entails, suppose there are three players, each of whom has two possible actions,  $A$  and  $B$ .
- Assume that:
  - The action  $A$  of Player 1 is rationalizable
  - Player 1's belief  $\mu_1^1$  used in the rationalization assigns positive probability to the choices of Players 2 and 3 being either  $(A, A)$  or  $(B, B)$ .
- Then  $X_2^1 = X_3^1 = \{A, B\}$ .
- The beliefs  $\mu_2^2(A)$  and  $\mu_2^2(B)$  of Player 2 that justify his choices of  $A$  and  $B$  concern the actions of Players 1 and 3.
- The beliefs  $\mu_3^2(A)$  and  $\mu_3^2(B)$  of Player 3 concern Players 1 and 2.
- These four beliefs do not have to induce the same beliefs about player 1 and do not have to assign positive probability to the action  $A$ .
- The set  $X_1^2$  consists of all the actions of player 1 that are assigned positive probability by  $\mu_2^2(A)$ ,  $\mu_3^2(A)$ ,  $\mu_2^2(B)$ , or  $\mu_3^2(B)$ .

# An Alternative Equivalent Definition

- An equivalent definition of rationalizability is the following.

## Definition (Rationalizable Action)

An action  $a_i \in A_i$  is **rationalizable** in the strategic game  $\langle N, (A_i), (u_i) \rangle$  if, for each  $j \in N$  there is a set  $Z_j \subseteq A_j$ , such that

- $a_i \in Z_i$
- Every action  $a_j \in Z_j$  is a best response to a belief  $\mu_j(a_j)$  of player  $j$  whose support is a subset of  $Z_{-j}$ .
- Note that, if  $(Z_j)_{j \in N}$  and  $(Z'_j)_{j \in N}$  satisfy the definition, then so does  $(Z_j \cup Z'_j)_{j \in N}$ .
- It follows that the set of profiles of rationalizable actions is the largest set  $\times_{j \in N} Z_j$  for which  $(Z_j)_{j \in N}$  satisfies the definition.

# Equivalence of the Definitions

## Lemma (Equivalence of Definitions)

The two definitions of rationalizability are equivalent.

- Suppose  $a_i \in A_i$  is rationalizable according to the first definition. Then define

$$Z_i = \{a_i\} \cup (\cup_{t=1}^{\infty} X_i^t), \quad Z_j = (\cup_{t=1}^{\infty} X_j^t), \quad j \in N - \{i\}.$$

Suppose  $a_i \in A_i$  is rationalizable according to the second definition. Then define:

- $\mu_i^1 = \mu_i(a_i)$ ;
- $\mu_j^t(a_j) = \mu_j(a_j)$ , for each  $j \in N$  and each integer  $t \geq 2$ .

Let  $X_j^t$ ,  $j \in N$ ,  $t = 1, 2, \dots$ , be the sets defined in the second and fourth parts of the first definition. Then we have:

- $X_j^t \subseteq Z_j$ , for all  $j \in N$ ,  $t = 1, 2, \dots$ ;
- The sets  $X_j^t$  satisfy the conditions in the first and third parts.

# Rationalizability in Nash Equilibria

- Consider a finite game.
- Any action that a player uses with positive probability in some mixed strategy Nash equilibrium is rationalizable.
- E.g., we may take  $Z_j$  to be the support of player  $j$ 's mixed strategy.
- The same is true for actions used with positive probability in some correlated equilibrium.
- This will be shown in the next slide.

# Rationalizability in Correlated Equilibria

## Lemma

Every action used with positive probability by some player in a correlated equilibrium of a finite strategic game is rationalizable.

- Denote the game by  $\langle N, (A_i), (u_i) \rangle$ .

Choose a correlated equilibrium.

For each player  $i \in N$ , let  $Z_i$  be the set of actions that Player  $i$  uses with positive probability in the equilibrium.

Then any  $a_i \in Z_i$  is a best response to the distribution over  $A_{-i}$  generated by the strategies of the players other than  $i$ , conditional on Player  $i$  choosing  $a_i$ .

The support of this distribution is a subset of  $Z_{-i}$ .

Hence, by the second definition,  $a_i$  is rationalizable.



# Example

- Consider the game:

	<i>L</i>	<i>R</i>		<i>L</i>	<i>R</i>		<i>L</i>	<i>R</i>		<i>L</i>	<i>R</i>
<i>U</i>	8	0		4	0		0	0		3	3
<i>D</i>	0	0		0	4		0	8		3	3
	<i>M</i> <sub>1</sub>			<i>M</i> <sub>2</sub>			<i>M</i> <sub>3</sub>			<i>M</i> <sub>4</sub>	

In this game there are three players:

- Player 1 chooses one of the two rows;
- Player 2 chooses one of the two columns;
- Player 3 chooses one of the four tables.

All three players obtain the same payoffs, given by the numbers in the boxes.

## Example (Claim)

- **Claim:** The action  $M_2$  of Player 3:
  - Is rationalizable if a player may believe that his opponent's actions are correlated;
  - Is not rationalizable if players are restricted to beliefs that are products of independent probability distributions.

Note that:

- The action  $U$  of Player 1 is a best response to a belief that assigns probability one to  $(L, M_2)$ ;
- The action  $D$  is a best response to the belief that assigns probability one to  $(R, M_2)$ .

Similarly, both actions of Player 2 are best responses to beliefs that assign positive probability only to  $U, D$  and  $M_2$ .

Further, the action  $M_2$  of Player 3 is a best response to the belief in which Players 1 and 2 play  $(U, L)$  and  $(D, R)$  with equal probabilities.

Thus,  $M_2$  is rationalizable, with  $Z_1 = \{U, D\}$ ,  $Z_2 = \{L, R\}$ ,  
 $Z_3 = \{M_2\}$ .

## Example (Cont'd)

- We now show that  $M_2$  is not rationalizable if players are restricted to beliefs that are products of independent probability distributions.

To see this, we must show that  $M_2$  is not a best response to any pair of (independent) mixed strategies.

Suppose that:

- $(p, 1 - p)$  is a mixed strategy of Player 1;
- $(q, 1 - q)$  is a mixed strategy of Player 2.

In order for  $M_2$  to be a best response we need

$$4pq + 4(1 - p)(1 - q) \geq \max \{8pq, 8(1 - p)(1 - q), 3\}.$$

However, this is not satisfied for any values of  $p$  and  $q$ .

## Subsection 2

### Iterated Elimination of Strictly Dominated Actions

# Idea of Iterated Elimination

- We assume that players exclude from consideration actions that are not best responses whatever the other players do.
- So we eliminate actions that a player should definitely not take.
- A player who knows that the other players are rational can assume that they too will exclude such actions from consideration.
- Next, we consider the game  $G'$  obtained from the original game  $G$  by eliminating all such actions.
- A player should not choose an action that is not a best response whatever the other players do in  $G'$ .
- Moreover, she knows that other players will not choose actions that are never best responses in  $G'$  either.
- Continuing to argue in this way suggests that the outcome of  $G$  must survive an unlimited number of such elimination rounds.

# Never-best Responses and Strictly Dominated Actions

## Definition (Never-best Response)

An action of Player  $i$  in a strategic game is a **never-best response** if it is not a best response to any belief of Player  $i$ .

- Clearly any action that is a never-best response is **not rationalizable**.
- If an action  $a_i$  of Player  $i$  is a never-best response, then, for every belief of Player  $i$ , there is some action, which may depend on the belief, that is better for Player  $i$  than  $a_i$ .
- We now show that if  $a_i$  is a never-best response in a finite game, then there is a **mixed strategy** that is better for Player  $i$  than  $a_i$ .

# Strictly Dominated Actions and Mixed Strategies

## Definition (Strictly Dominated Action)

The action  $a_i \in A_i$  of Player  $i$  in the strategic game  $\langle N, (A_i), (u_i) \rangle$  is **strictly dominated** if, there is a mixed strategy  $\alpha_i$  of Player  $i$ , such that  $U_i(a_{-i}, \alpha_i) > u_i(a_{-i}, a_i)$ , for all  $a_{-i} \in A_{-i}$ , where  $U_i(a_{-i}, \alpha_i)$  is the payoff of Player  $i$  if he uses the mixed strategy  $\alpha_i$  and the other players' vector of actions is  $a_{-i}$ .

- We show that, in a game in which the set of actions of each player is finite, an action is a never-best response if and only if it is strictly dominated.
- Thus, in such games, the notion of strict domination has a decision-theoretic basis that does not involve mixed strategies.
- It follows that even if one rejects the idea that mixed strategies can be objects of choice, one can still argue that a player will not use an action that is strictly dominated.

# Never-Best Responses vs. Strictly Dominated Actions

## Lemma

An action of a player in a finite strategic game is a never-best response if and only if it is strictly dominated.

- Let the strategic game be  $G = \langle N, (A_i), (u_i) \rangle$  and let  $a_i^* \in A_i$ . We consider the auxiliary strictly competitive game  $G'$  in which:
  - The set of actions of Player 1 is  $A_i - \{a_i^*\}$ ;
  - The set of actions of Player 2 is  $A_{-i}$ ;
  - The preferences of Player 1 are represented by the payoff function

$$v_1(a_i, a_{-i}) = u_i(a_{-i}, a_i) - u_i(a_{-i}, a_i^*).$$

Note that:

- The argument  $(a_i, a_{-i})$  of  $v_1$  is a pair of actions in  $G'$ ;
- The arguments  $(a_{-i}, a_i)$  and  $(a_{-i}, a_i^*)$  are action profiles in  $G$ .

For any given mixed strategy profile  $(m_1, m_2)$  in  $G'$  we denote by  $v_1(m_1, m_2)$  the expected payoff of Player 1.



# Proof of the Equivalence

- The action  $a_i^*$  is a never-best response in  $G$  if and only if, for any mixed strategy of Player 2 in  $G'$ , there is an action of Player 1 that yields a positive payoff.

In other words, if and only if

$$\min_{m_2} \max_{a_i} v_1(a_i, m_2) > 0.$$

This is so, by the linearity of  $v_1$  in  $m_1$ , if and only if

$$\min_{m_2} \max_{m_1} v_1(m_1, m_2) > 0.$$

Now, by a preceding result, the game  $G'$  has a mixed strategy Nash equilibrium. Therefore,

$$\min_{m_2} \max_{m_1} v_1(m_1, m_2) > 0 \quad \text{iff} \quad \max_{m_1} \min_{m_2} v_1(m_1, m_2) > 0.$$

## Proof of the Equivalence (Cont'd)

- The latter holds if and only if, there exists a mixed strategy  $m_1^*$  of Player  $i$  in  $G'$ , for which  $v_1(m_1^*, m_2) > 0$ , for all  $m_2$  (that is, for all beliefs on  $A_{-i}$ ).

Since  $m_1^*$  is a probability measure on  $A_i - \{a_i^*\}$ , it is a mixed strategy of Player 1 in  $G$ .

The condition  $v_1(m_1^*, m_2) > 0$ , for all  $m_2$ , is equivalent to

$$U_i(a_{-i}, m_1^*) - U_i(a_{-i}, a_i^*) > 0,$$

for all  $a_{-i} \in A_{-i}$ .

This is equivalent to  $a_i^*$  being strictly dominated.

# Surviving Elimination of Strictly Dominated Actions

## Definition (Outcomes Surviving Iterated Elimination)

The set  $X \subseteq A$  of outcomes of a finite strategic game  $\langle N, (A_i), (u_i) \rangle$  **survives iterated elimination of strictly dominated actions** if  $X = \bigtimes_{j \in N} X_j$  and there is a collection  $((X_j^t)_{j \in N})_{t=0}^T$  of sets that satisfies the following conditions for each  $j \in N$ :

- $X_j^0 = A_j$  and  $X_j^T = X_j$ ;
- $X_j^{t+1} \subseteq X_j^t$ , for each  $t = 0, \dots, T - 1$
- For each  $t = 0, \dots, T - 1$  every action of player  $j$  in  $X_j^t - X_j^{t+1}$  is strictly dominated in the game  $\langle N, (X_i^t), (u_i^t) \rangle$ , where, for each  $i \in N$ ,  $u_i^t$  is the function  $u_i$  restricted to  $\bigtimes_{j \in N} X_j^t$ ;
- No action in  $X_j^T$  is strictly dominated in the game  $\langle N, (X_i^T), (u_i^T) \rangle$ .

# Example of Iterated Elimination

- Consider the game

	<i>L</i>	<i>R</i>
<i>T</i>	3, 0	0, 1
<i>M</i>	0, 0	3, 1
<i>B</i>	1, 1	1, 0

- The action *B* is dominated by the mixed strategy in which *T* and *M* are each used with probability  $\frac{1}{2}$ .
- After *B* is eliminated from the game, *L* is dominated by *R*.
- After *L* is eliminated, *T* is dominated by *M*.
- Thus (*M*, *R*) is the only outcome that survives iterated elimination of strictly dominated actions.

# Surviving Outcomes are Profiles of Rationalizable Actions

- We now show that, in a finite game:
  - A set of outcomes that survives iterated elimination of strictly dominated actions exists;
  - Moreover, it coincides with the set of profiles of rationalizable actions.

## Proposition

If  $X = \times_{j \in N} X_j$  survives iterated elimination of strictly dominated actions in a finite strategic game  $\langle N, (A_i), (u_i) \rangle$ , then  $X_j$  is the set of Player  $j$ 's rationalizable actions, for each  $j \in N$ .

- Suppose, first, that  $a_i \in A_i$  is rationalizable.

Let  $(Z_j)_{j \in N}$  be the profile of sets that supports  $a_i$ .

Each action in  $Z_j$  is a best response to some belief over  $Z_{-j}$ .

Hence, it is not strictly dominated in  $\langle N, (X_i^t), (u_i^t) \rangle$ .

So, for any value of  $t$ , we have  $Z_j \subseteq X_j^t$ . Hence,  $a_i \in X_i$ .

# The Reverse Inclusion

- We now show that, for every  $j \in N$ , every member of  $X_j$  is rationalizable. By definition, no action in  $X_j$  is strictly dominated in the game in which the set of actions of each player  $i$  is  $X_i$ . By a preceding lemma, every action in  $X_j$  is a best response among the members of  $X_j$  to some belief on  $X_{-j}$ .

We need to show that every action in  $X_j$  is a best response among all the members of the set  $A_j$  to some belief on  $X_{-j}$ .

Suppose  $a_j \in X_j$  is not a best response among all the members of  $A_j$ .

Then, there is a value of  $t$ , such that  $a_j$ :

- Is a best response among the members of  $X_j^t$  to a belief  $\mu_j$  on  $X_{-j}$ ;
- Is not a best response among the members of  $X_j^{t-1}$ .

Thus, there is an action  $b_j \in X_j^{t-1} - X_j^t$  that is a best response among the members of  $X_j^{t-1}$  to  $\mu_j$ , contradicting the fact that  $b_j$  is eliminated at the  $t$ th stage of the procedure.

# Iterated Elimination and Independent Beliefs

- The preceding lemmas fail if the definition of rationalizability requires the players to believe that their opponents' actions are independent.

**Example:** Consider the following game.

	<i>L</i>	<i>R</i>		<i>L</i>	<i>R</i>		<i>L</i>	<i>R</i>		<i>L</i>	<i>R</i>
<i>U</i>	8	0		4	0		0	0		3	3
<i>D</i>	0	0		0	4		0	8		3	3
	<i>M</i> <sub>1</sub>			<i>M</i> <sub>2</sub>			<i>M</i> <sub>3</sub>			<i>M</i> <sub>4</sub>	

The action  $M_2$  is a best response to the belief of Player 3 in which Players 1 and 2 play  $(U, L)$  and  $(D, R)$  with equal probabilities.

Thus,  $M_2$  is not strictly dominated.

However, it is not a best response to any pair of (independent) mixed strategies. So it is not rationalizable if each player's belief is restricted to be a product of independent beliefs.

## Subsection 3

### Iterated Elimination of Weakly Dominated Actions



# Weakly Dominated Actions

- We say that a player's action is weakly dominated if the player has another action that is:
  - At least as good no matter what the other players do;
  - Better for at least some vector of actions of the other players.

## Definition (Weakly Dominated Action)

The action  $a_i \in A_i$  of player  $i$  in the strategic game  $\langle N, (A_i), (u_i) \rangle$  is **weakly dominated** if, there is a mixed strategy  $\alpha_i$  of Player  $i$ , such that:

- $U_i(a_{-i}, \alpha_i) \geq u_i(a_{-i}, a_i)$ , for all  $a_{-i} \in A_{-i}$ ;
- $U_i(a_{-i}, \alpha_i) > u_i(a_{-i}, a_i)$ , for some  $a_{-i} \in A_{-i}$ ,

where  $U_i(a_{-i}, \alpha_i)$  is the payoff of Player  $i$  if he uses the mixed strategy  $\alpha_i$  and the other players' vector of actions is  $a_{-i}$ .

# Iterated Elimination of Weakly Dominated Actions

- By a preceding lemma, an action that is weakly dominated but not strictly dominated is a best response to some belief.
- There is no advantage to using a weakly dominated action.
- So it seems natural to eliminate such actions in the process of simplifying a complicated game.
- The notion of weak domination leads to a procedure analogous to iterated elimination of strictly dominated actions.
- This procedure is less compelling since the set of actions that survive iterated elimination of weakly dominated actions may depend on the order in which actions are eliminated.

# Example

- Consider the following game.

	$L$	$R$
$T$	1, 1	0, 0
$M$	1, 1	2, 1
$B$	0, 0	2, 1

- Consider the sequence in which:
  - We eliminate  $T$ , which is weakly dominated by  $M$ ;
  - We eliminate  $L$ , which is weakly dominated by  $R$ .

In the outcome, Player 2 chooses  $R$  and the payoff profile is  $(2, 1)$ .

- Consider the sequence in which:
  - We eliminate  $B$ , which is weakly dominated by  $M$ ;
  - We eliminate  $R$ , which is weakly dominated by  $L$ .

In the outcome, Player 2 chooses  $L$  and the payoff profile is  $(1, 1)$ .